



“The cost savings introduced by Zeon Digital have been immediate.”

Modern technology is the key to efficiency in the security industry.



The Client
Tricorp Security

Using Zeon Digital radios in...?
Greater Metropolitan Sydney

Why two-way radio?
“In the security industry, clear and secure instant communications are essential to smooth operations.”

Why Zeon Digital?
“Our old system was simply not up to the task. In certain places the coverage was unreliable and it was expensive. Zeon Digital is better and more cost effective.”

The Story
Tricorp Security, based in Harris Park, New South Wales, has been in the business of providing high quality, manpower based security services for fifteen years. Their customer base consists of a variety of corporate clients, as well as business and private residences. Additionally, Tricorp has a growing reputation in the provision of mobile patrols which also form the core of Tricorp’s alarm response capacity.

In the security industry, it goes without saying that clear and secure communications are essential to smooth operations. That’s why, when Tricorp was looking to upgrade to the latest state of the art communications to enhance their suite of security services, they chose the Zeon Digital Network.

According to Russell Chandler, General Manager of Tricorp, “Our old system was simply not up to the task. In certain places the coverage was unreliable and it was expensive. With technology being what it is, we figured there had to be something new that was better and more cost effective.”

The Zeon Digital system that Tricorp chose consists of a base station, 20 MTP850 handheld radios and 14 MTM800 in-car mobiles. Operational now for 9 months, the results so far have been very good.

“When we gave the equipment to our employees to trial they were impressed with the clarity of the radios,” says Russell.

Operating in the greater Metropolitan area of Sydney, Tricorp uses the system 24 hours a day 7 days a week and has around 50 employees relying on the Zeon Digital network.

With security being such a labour intensive business, one of the few areas where there is room to significantly cut costs in is technology.

“We’re very pleased to report that the cost savings introduced by Zeon Digital have been immediate,” says Russell.

